



PAKISTAN TOURISM DEVELOPMENT CORPORATION

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No. PTDC/Lease/Properties/GB/2022

March 22, 2023

Subject: **EVALUATION OF REQUEST FOR PROPOSAL (RFPs) OF PRE-QUALIFICATION BIDDERS FOR LEASING OUT OF PTDC RESTAURANT AT DAMAN-E-KOH, ISLAMABAD**

Reference your Request for Proposal (RFP) submitted by you regarding the leasing out of PTDC Restaurant at Daman-e-Koh, Islamabad in response to invitation letter dated 19-01-2023 which was issued to four (04) firms / pre-qualified bidders with the request to submit detailed proposals for the desired properties.

2. It is informed that in response to invitation letter, four (04) pre-qualified bidders submitted their Request for Proposals (RFPs) by the closing date i.e., 21.02.2023 which were opened by the Tender Opening Committee on same day in the presence of the representatives of bidders.

3. The RFPs were evaluated by the concerned Committee in the light of evaluation criteria mentioned in Section-III of RFP. Out of four (04) Firms, the technical proposals of three (03) firms were found as substantially responsive and qualified for open competitive financial bidding whereas the technical proposal one firm was found non-responsive for not meeting qualification of minimum threshold. Following result of technical evaluation and detail of the responsive bidders and non-responsive bidders are being shared with all pre-qualified bidders to ensure transparency in process:

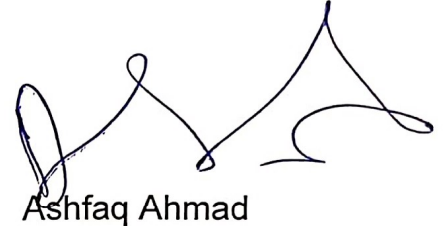
A. List of technically qualified responsive bidders meeting the evaluation Criteria:

Sr.	Name of bidder Firm/ Company	Proposal submitted for PTDC Property	Minimum threshold of evaluation Criteria (Yes/No)	Remarks
1.	M/s Mabali Private Ltd.	PTDC Restaurant Daman-e-Koh, Islamabad.	Yes	Qualified for open Financial Biddings
2.	M/s Syed Jamil & Co. (Pvt) Ltd.	PTDC Restaurant Daman-e-Koh, Islamabad	Yes	Qualified for open Financial Biddings
3.	M/s The Legend Hotel (SMC-Private Ltd.	PTDC Restaurant Daman-e-Koh, Islamabad	Yes	Qualified for open Financial Biddings

B. List of technically non-responsive bidders who do not meet the evaluation criteria

1	M/s Pk Unicorn. (Pvt) Ltd.	PTDC Restaurant Daman-e- Koh, Islamabad	No	The bid was found non-responsive and failed to obtain the minimum threshold of 70% marks. The proposal lacks comprehensiveness in Sales plan, long terms goals, operational plan and capital cost plan
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3. It is further informed that schedule of open competitive financial bidding and invitation letters will be communicated to the qualified bidders separately through their official emails.



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Distribution:

1. All Pre-Qualified Bidders mentioned above.
2. PTDC Website